

## Our Clients are #1!

We put our clients first at Melinda Flynn Real Estate!

A recent client sent Melinda Flynn a text message that said, "Thank you for being on the same page as me." Melinda replied, "Your page is my page!" (Bonus Opportunity: The first person to find this client at the event who sent Melinda the above text message AND let Melinda know who it is will take home a prize!)

We love helping all of our sellers, buyers and lease clients to achieve their real estate goals. Thank you for being our client and friend as well as for referring your friends and family to us! We really appreciate you.

## THE TEAM

**Owner/Business Development**  
Melinda Flynn,  
REALTOR(R)/Broker-Associate

**Operations Support,  
Writer/Editor**  
Leanna Blackmon

**Licensed Real Estate  
Agents/Brokers**  
Billy Chacon, Broker-Associate  
Ivy Martin, Broker-Associate  
Brenda Olson, Sales Agent

**Business Coach Since 2002**  
Roibin McFarling of  
Buffini & Company

**Marketing Support**  
Vineeta Prasad

## EVENT SPONSORS

We'd like to thank our contributing sponsors for helping make Melinda Flynn Real Estate's 10th Annual Client Event extra special!  
*(continued on p.2)*

[www.MelindaFlynn.com](http://www.MelindaFlynn.com)  
[www.Facebook.com/MelindaFlynnRealEstate](http://www.Facebook.com/MelindaFlynnRealEstate)

# EXTRA! EXTRA!

## MELINDA HOSTS 10TH ANNUAL CLIENT APPRECIATION EVENT!



Melinda Flynn Real Estate is hosting their 10th Annual Client Appreciation Event in the South Bay! This year's event is being held with a buffet dinner and ComedySportz(TM) LA entertainment at the Ayres Hotel South Bay.

Past Client Appreciation Events included celebrations at Riley's Farm in Yucaipa, South Bay

Botanic Garden in Rancho Palos Verdes, The Melting Pot in Torrance, Port Royal Yacht Club in Redondo Beach, the Comedy & Magic Club in Hermosa Beach and Beaches Restaurant in Manhattan Beach (now called Strand House).

Hosting events is a fun way for Melinda Flynn Real Estate to show gratitude to clients for their

business and their referrals as well as to be there for them after the sale closes.

Some people in the Client Appreciation Program who attend the events are actually referral advocates with no intention of selling or buying a home, but they actively keep Melinda Flynn Real Estate in mind for referrals. When they know someone who is ready to or is thinking of making a move, they contact Melinda to follow up with them.

Melinda Flynn says, "Selling homes is great, but my favorite part is the relationships I make along the way."

## Background of Melinda Flynn Real Estate

Melinda Flynn earned a CA Real Estate Broker's License earlier this year, after 13 years of holding a Sales License. As of April 2014, Flynn is operating as Melinda Flynn Real Estate and also opened an additional working office in the Manhattan Towers at 1230 Rosecrans Avenue #300 in Manhattan Beach.

Flynn says, "It's convenient to have two locations because my main one is still in Malaga Cove Plaza, Palos Verdes/Beach Cities office, but I can also now meet clients and work from my new Manhattan Beach office." Melinda Flynn has space and support staff in both areas.

As a former educator, Flynn still holds an active CA Teaching Credential. She explains that a Broker is like a school principal in charge of all of the teachers. Real estate is a regulated industry, where all sales persons in the state of CA must hang their license and operate their business under a licensed Broker.

Although Flynn could operate on her own now, she chooses to stay under the Coldwell Banker brand. She says, "I was with two small boutique firms when I first started in real estate, and felt I needed more support and training. Then, I made the move to Coldwell Banker Los Altos in the Bay Area and was impressed with what the company had to offer its agents."

In 2004, Flynn moved to the LA/South Bay when her husband Jim got a new job. She wanted to stay with the company and joined Coldwell Banker in Malaga Cove, Palos Verdes/Beach Cities office.

Flynn says, "A company that has been around for 108 years must be doing something right! I want to be a part of that. Maybe one day I will go out on my own, but I don't see that happening anytime soon. I am happy being able to serve our clients well with the support of Coldwell Banker."

If you want to visit Melinda Flynn Real Estate at either office location, call 310-265-4222 to make an appointment.



## Client Appreciation Program - It's How We Serve You

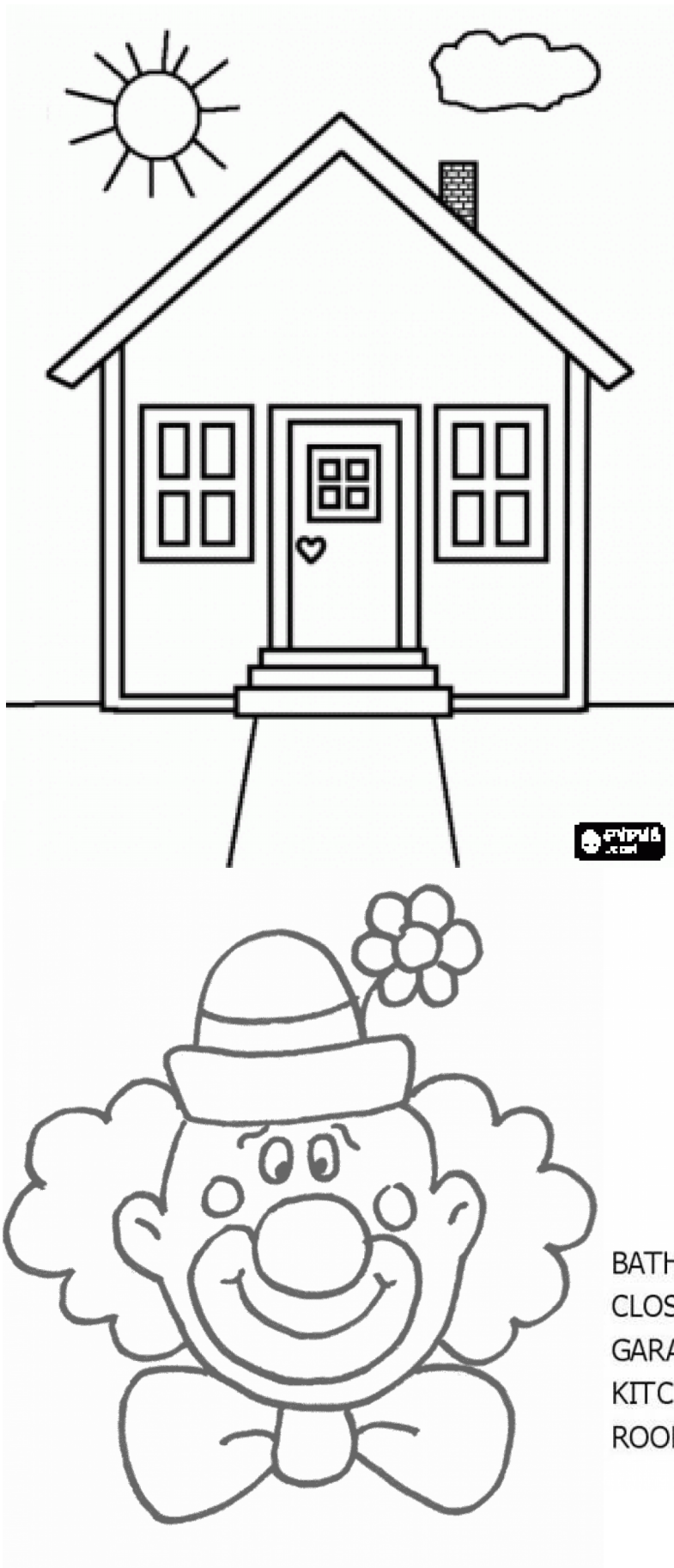
Our main focus is to come up with ways to dazzle and dazzle our clients so that we show how much we care beyond real estate sales. Anyone with a CA Real Estate License can sell someone a house, but we do our best to make it fun to be our client...before, during, and long after the sale has closed.



Sponsored in Part by:



# Kid's Corner



## House Word Search

R J I J V E R K B F L E G A H  
B E H C N F O U A X O G F O R  
D B A W M F P Q T G S O U Y E  
Z N A L V E L E H Z Q S R L C  
S L A W E I P V R E E L M Y V  
V P Y D I S B T O J X P N D G  
R W M U W C T M O O R D E B N  
R X I Q R K N A M O J O D T I  
U B N N Q E R C T H S O E T L  
H D S E D N T P C E O O J G I  
R X E R H O N E N R F Y R A E  
O Z A G X C W S K O Y X U R C  
O G K J Z T T N S L L A W A V  
D G F Q R M O I G O G V D G H  
G V Q P Z B Y O K C L O S E T

BATHROOM  
CLOSET  
GARAGE  
KITCHEN  
ROOF

BEDROOM  
DOOR  
GARDEN  
LAWN  
WALLS

CEILING  
DOORKNOB  
HOUSE  
REALESTATE  
WINDOW



